

|                                      | 6 mo         | 3 mo        | 3 mo         |
|--------------------------------------|--------------|-------------|--------------|
| Inventory Analysis                   | Last 7-12 mo | Last 4-6 mo | Current-3 mo |
| # Sales                              | 6            | 5           | 8            |
| Absorption Rate (sales/month)        | 1            | 1.67        | 2.67         |
| Total # of Actives                   | 26           | 19          | 21           |
| Months of Housing Supply             | 26           | 11.4        | 7.875        |
|                                      | Last 7-12 mo | Last 4-6 mo | Current-3 mo |
| Median Sales Price                   | \$896,749    | \$749,000   | \$849,500    |
| Median Sales DOM                     | 22           | 81          | 131          |
| Median List Price                    | \$824,450    | \$799,000   | \$799,000    |
| Median Listings DOM                  | 144          | 129         | 51           |
| Median Sale Price as % of List Price | 97.15%       | 95.74%      | 97.37%       |



Wallace Real Estate Services - Appraisals List Price Appraisals starting at \$275 Pre-FHA Appraisal Inspections \$100 Call/Text 562-673-1138 Email craig@wallaceres.com